

REBNY OFFICIAL COVER SHEET

Sales Brokers Committee Most Ingenious Deal of the Year 2021 Awards

PLEASE COMPLETE AND INCLUDE AS COVER PAGE OF SUBMISSION PDF.

SUBMISSION DEADLINE: FEBRUARY 3, 2022 – 5 P.M.

THIS IS NOT A TEAM AWARD

SUBMITTING BROKER: _____

OTHER BROKER(S) (not submitting for the award, information purposes only): _____

IDENTIFY TRANSACTION: SALE LEASE FINANCE

SUBMITTING BROKER REBNY MEMBER NUMBER: _____

SUBMITTING BROKER REBNY MEMBER FIRM: _____

TITLE OF TRANSACTION: _____

ADDRESS OF TRANSACTION: _____

NAME AND COMPANY OF ALL LENDERS, OWNERS & ATTORNEYS ASSOCIATED WITH THE TRANSACTION:

CLOSING OR LEASE EXECUTION, UNCONDITIONAL DELIVERY DATE AND POSSESSION DATE:

CONTACT PERSON(S) & PHONE NUMBER(S) FOR VERIFICATION: _____

Sales Brokers Committee Most Ingenious Deal of the Year 2021 Awards

SUBMISSION DEADLINE: FEBRUARY 3, 2022 – 5 P.M.

The Commercial Brokerage Division's Sales Brokers Committee invites you to submit your 2021 real estate transactions for consideration of this year's Most Ingenious Deal of the Year Awards.

This award memorializes several past recipients and legendary commercial brokers for their distinguished careers in real estate. The first place award honors Henry Hart Rice, who won on five occasions; second place commemorates Robert T. Lawrence and third place pays tribute to Edward S. Gordon, each for their exemplary service and dedication to the brokerage community. The winners will be announced at the Annual Sales Brokers Cocktail Party to be held in Spring 2022 and will each receive an honorary scroll.

During the selection process, award winners will be selected from deals completed in the Sales, Finance or Leasing disciplines. Each category must have a minimum of (3) submissions to qualify for an award in its own discipline. If a category has less than (3) submissions, applicants will be judged against second place submissions in the remaining categories to determine a candidate. Once all candidates have been selected, the judges will determine the first, second and third place winners for the Most Ingenious Deal of the Year Awards.

Sales, leases or financial transactions are eligible regardless of size, and will be judged based upon ingenuity, creativity and professional skill. Any application made for these awards may not be submitted to any other REBNY committee for additional award consideration. Appropriate publicity concerning the presentation of the award will be made available to the media.

The rules and guidelines have been outlined below and the following affidavit must be filled out and submitted with each entry.

2021 Contest Rules

- All contestants must hold a valid broker's or salesperson's license at the time the submitted transaction was completed.
- All contestants must be primarily engaged in selling, leasing or financing of commercial real estate.
- All contestants must be active members of the Real Estate Board of New York Commercial Brokerage Division at the time of the transaction and the awards ceremony. Please be sure to confirm that your membership is active and in good standing; this is the responsibility of the salesperson/broker, not their firm. No exception to this rule can be made.**
- Transactions must involve New York City real estate deals and be completed by December 31, 2021. Sales/Financing deals are considered completed at closing. Lease transactions are completed upon mutual execution and unconditional delivery of the lease.
 - If a submission involves multiple award categories, the salesperson(s)/ broker(s) making the submission should select the category in which they wish to be considered for on the required coversheet.
- Submissions should only identify the lead salesperson(s)/ broker(s) responsible for the ingenious characteristics of the transaction and eligibility for the award. This is not a team award. If the submission lists more than 2 salesperson(s)/ broker(s), your application must specifically explain the ingenious contribution made by each salesperson(s)/broker(s). In addition, the submission should also identify any other salesperson(s)/broker(s) and their firms that may have participated in the transaction.**
- Salesperson/Broker entries must be endorsed by the broker/ manager's employer.
- Principals (owner, purchaser, principal stockholder, employee or beneficiary of the principal) are not eligible. Similarly, attorneys are not eligible unless they acted as brokers and not attorneys in the transaction.
- A list of all submissions will be distributed to REBNY membership after the deadline and prior to the judging.
- Winning entries will be available for review by contacting the Real Estate Board of New York.
- Submissions must be submitted digitally as a single PDF document by Thursday, February 3, 2022 at 5 p.m. to Hayley Torswick at htorswick@rebny.com.
- Submissions must not exceed (10) letter-sized pages. Text must be a minimum of 12-point size, double spaced and include all maps, diagrams or photographs. You may add a cover page identifying, but not describing the transaction, in addition to the ten pages. Any additional pages will be discarded.
- All contestants are asked to be present at the awards ceremony.

NOTE: Judges will consist of three (3) or more of the following: a prominent real estate lender, a real estate lawyer, a major property owner, and the two current Chairpersons of the Sales Brokers Committee. If one or both of the Chairpersons are conflicted, they may select a prior Chairperson(s) (having no conflict) to take their place(s). The **required format** listed below must be followed.

- In no more than 50 words on page one, identify the **ingenious aspect** of the transaction and **who** was responsible for that ingenuity
- Briefly summarize the transaction
- Describe the relevant parts of the process from your initial involvement to the consummation of the deal
- Highlight the distinctive characteristics that qualify the transaction for the award

FILING OF ENTRIES:

Email completed document (including this signed form)

to: htorswick@rebny.com

Hayley Torswick at The Real Estate Board of New York

Subject: SALES BROKERS DOY SUBMISSION

With this signature, I affirm that I have complied with all contest rules.

Witnessed

Date

Signed

Signature of Employer (if necessary)